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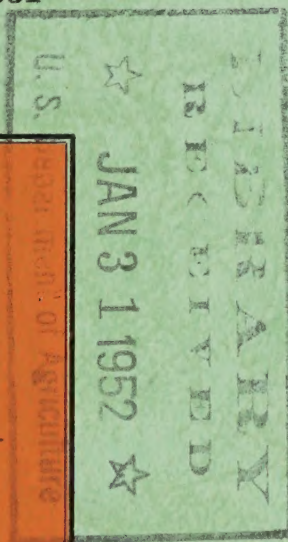
62.43 Index

Cashman Nurseries, Inc.

OWATONNA, MINNESOTA

No. 526

June 1, 1951



PRICE LIST

HARDY NURSERY STOCK

For Delivery
Spring 1952



1200 ACRES
Minnesota's Largest

FOUNDED 1898
Our 54th Year

Cashman Nurseries, Inc.

OWATONNA, MINNESOTA

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SALESMEN must teach customers how to successfully plant nursery stock:

1. Call for stock on delivery day.
2. Soak 24 hours to 40 hours in water before planting.
3. Prune the tips off the roots.
4. Plant in roomy holes.
5. Tramp the ground firmly around the roots.
6. Do not put manure in the holes.
7. Water amply before and after planting.
8. Cut limbs back on all stock except Cut Leaf Birch and Evergreens.
9. Mulch trees heavily with grass or straw on top of the ground to keep the moisture in the soil.
10. Fruit, Mountain Ash, all Elm except American, Schwedleri & Norway Maple Trees must be wrapped with paper for winter protection.
11. Spray fruit trees each year.
12. Keep out weeds and cultivate ground.

Cashman Nurseries, Inc.

PRICE LIST

for Minnesota, North Dakota, South Dakota,
Nebraska, Iowa, Wisconsin, Montana,
Illinois and Michigan.

TERMS

Minimum down payment with order, 25%. Balance to be paid on day of delivery. Order for Replacement must include 100% cash payment.

Promises of credit after day of delivery by note or open account are the responsibility of salesmen and same to be deducted from his Spring Settlement.

No orders cancelled or reduced after they are accepted (see terms on order). If customer lives in a town or city, street address must appear on order. If customer lives in country, rural route number should be written in. Orders must be signed by **both** customer and salesman. Both original and duplicate copy of order must correspond exactly. Send original (Blue) to Office.

Minimum order \$5.00. Add \$1.00 packing charges on orders under \$5.00.

No Transportation Charges if delivery made by our truck to a community delivery station, otherwise we ship freight or express C. O. D. We do not deliver to customer's premises.

Add 25% for stock personally selected by salesman or customer at Nursery.

Salesmen are charged back for difference when they make sales below list prices.

We do NOT plant. We make No Fall Deliveries. We Guarantee to deliver at the proper time for Spring planting, but promise no definite delivery date.

Our warranty is printed on back cover.

Customer agrees that the order is not subject to countermand unless request for same is accompanied by a draft for 50% of the purchase price (with credit for down payment) to cover cost of sale, reserving stock and liquidated damages. Customer then has option of cancelling obligation or having us hold order over until next year. Request must be received by March 1st.

Plant New Heavy Bearing Apple Trees

APPLES & CRAB APPLES

	3-4'	4-5'	5-7'
1 to 5	\$2.25	\$2.75	\$3.25 each
6 to 11	2.00	2.50	3.00 each
12 or more	1.50	2.00	2.50 each

(LISTED IN ORDER OF RIPENING)

SUMMER VARIETIES	FALL VARIETIES	WINTER VARIETIES
- Anoka	- Beacon	- N. W. Greening
- Yellow	- Goodhue	- Golden Delicious
Transparent	- Wealthy	- Delicious
- Mantet	- Hibernial	- Bayfield
- Erickson	- Wolf River	- Malinda
- Oriole	- Pattens Greening	- Perkins #72
(Minn. #714)	- Anisim	- Lakeland
- Duchess	- Minjon	- Minnesota #790
- Minnesota	- McIntosh	- Red Wing
Red Duchess	- Victory	- Rhoda
	- Cortland	- Haralson
		- Prairie Spy
		- Fireside
		- Redwell

CRAB APPLES

SUMMER VARIETIES	FALL VARIETIES
- Early Strawberry	- Dartt's Hybrid
- Florence	- Hyslop
- Dolgo	- Flame
- Whitney	- Transcendent
	- Virginia
	- Yellow Siberian
	- Chestnut Crab

HARDY FIVE-IN-ONE APPLES

	4-5'	5-7'
Each	\$5.00	\$6.00

Two buds of each of the following varieties: Beacon, Fireside, Minjon, Prairie Spy and Wealthy. Trees are trimmed before shipping. Advise customer not to prune.

HARDY MANCHURIAN APRICOTS

Mandarin — Scout — Sing — Zun

	3-4'	4-5'
1 to 5	\$2.75	\$3.25
6 to 11	2.50	3.00
12 or more	2.00	2.50

(At least two varieties required for polination)

Show your customer how to prune.

CHERRIES

RED SOUR PIE CHERRIES

Northstar (Minn. #58)—Early Richmond—Montmorency

	5-6'	6-8'
1 to 5	\$3.50	\$4.00
6 to 11	3.00	3.50
12 or more	2.50	3.00

DWARF BUSH CHERRIES

Black Beauty — Brooks — Sioux

	18-24"	2-3'
1 to 5	\$2.50	\$3.00
6 to 11	2.25	2.75
12 or more	2.00	2.50

KOREAN CHERRIES

Minnesota #20 — #57 — #60

	18-24"	2-3'
1 to 5	\$2.50	\$3.00
6 to 11	2.25	2.75
12 or more	2.00	2.50

(At least two varieties required for polination)

NANKING CHERRIES

Orient (Minnesota #63)

	2-3'	3-4'
1 to 5	\$2.50	\$3.00
6 to 11	2.25	2.75
12 or more	2.00	2.50

CHERRY-PLUM HYBRIDS

Compass — Opata — Oka — Sapa

	3-4'	4-5'	5-6'
1 to 5	\$2.50	\$3.00	\$3.50
6 to 11	2.00	2.50	3.00
12 or more	1.50	2.00	2.50

(Plant Compass or Bush Cherries for polination)

HARDY PEARS

Bantam — Cashman — Golden Spice (Minn. #4)

Mendel — Parker — Patten

	3-4'	4-5'	5-6'
1 to 5	\$2.50	\$3.00	\$3.50
6 to 11	2.00	2.50	3.00
12 or more	1.50	2.00	2.50

PEACHES

Elberta — Marquette

	3-4'	4-5'
1 to 5	\$2.50	\$3.00
6 to 11	2.00	2.50
12 or more	1.50	2.00

Bearing Life of Plums — About 10 Years.

JUMBO HYBRID PLUMS

	3-4'	4-5'	5-6'
1 to 5	\$2.50	\$3.00	\$3.50
6 to 11	2.00	2.50	3.00
12 or more	1.50	2.00	2.50

— Bruce	— LaCrescent	— Toka
— Ember	— Pipestone	— Underwood
— Fiebling	— Red Coat	— Waneta
— Golden Rod	— Superior	— Kaga *
— Hanska	— Surprise *	— South Dakota
— Kahinta	— Tonka	#27 *
(* Polinizer)		

EUROPEAN TYPE PLUM

Mount Royal—Blue. Same price as Jumbo Hybrid Plums.

CURRENTS

Very strong well branched two year plants

	1 or 2	3 to 5	6 or more
— Red Lake—Red	\$1.50	\$1.25	\$1.00 each
— White Grape—Transparent ..	1.25	1.00	.75 each

GOOSEBERRIES

Pixwell (Red)	\$2.00	\$1.75	\$1.50 each
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RED RASPBERRIES

12	25	50	100
\$5.00	\$9.00	\$17.00	\$32.00

- Indian Summer, Everbearing, two crops.
- Latham, Best Commercial and home variety, late.
- Newburgh, Heaviest cropper, late.
- Chief, Early, Excellent in North.
- Sunrise, Earliest bearing, good variety.
- Taylor, Late, large, vigorous.

BLACK AND PURPLE RASPBERRIES

6	12	25	50	100
\$3.00	\$5.50	\$10.00	\$18.00	\$35.00

Cumberland, Black — Columbian, Purple — Sodus, Purple

BLACKBERRIES

12	25	50	100
\$5.00	\$9.00	\$17.00	\$32.00

— Alfred, Large — Snyder, Medium — Dewberry, Lucretia

Replace 1/3 Berries each year for maximum yield.

STRAWBERRIES

JUNE BEARING VARIETIES

Blakemore — Premier — Senator Dunlop — Fairfax

25	50	100	200	300
\$2.00	\$3.50	\$6.00	\$11.00	\$15.00

EVERBEARING VARIETIES

Big Gem — Mastodon — Evermore (1166)

25	50	100	200	300
\$3.50	\$6.00	\$10.00	\$19.00	\$27.00

	25	50	100
Red Rich	\$5.00	\$ 9.00	\$15.00
Red Rich — Potted	7.00	12.00	20.00

GRAPES

1 to 5	6 to 11	12 or more
\$1.00	\$.75	\$.50 each

Alpha (Blue)	Fredonia (Blue)
Beta (Blue)	Moon Beam (White)
Blue Jay (Blue)	Moore's Early (Blue)
Concord (Blue)	Niagara (White)
Dakota (Red)	Red Amber (Red)

MISCELLANEOUS GARDEN ROOT CROPS

ASPARAGUS	1 to 5	6 to 11	12 to 49	50 or more
Paradise	\$.25	\$.20	\$.19	\$.18 each
Washington25	.20	.19	.18 "

RHUBARB

Common75	.65	.50	.40 "
McDonald	1.25	1.15	1.00	.75 "
Canada Red	1.50	1.40	1.25	1.00 "
Valentine	1.50	1.40	1.25	1.00 "

HORSE RADISH50	.45	.40	.30 "
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ORNAMENTAL TREES & SHRUBS

TREE FORM SPECIMENS

Almey Flowering Crab (Sold out)

	4-5'	5-6'	6-8'
Amur Maple	\$3.00	\$4.00	\$5.50
Betchels Flowering Crab	3.00	4.00	5.50
Dolgo Crab, Flowering Crab	3.00	3.50	4.00
Flame Crab, Flowering Crab	3.00	3.50	4.00
Hopa, Flowering Crab	4.00	4.50	5.00

	2-3'	3-4'	4-5'
Double Flowering Plum			
(Prunus triloba) ..	\$3.50	\$4.00	
Hydranga tree form	5.00	6.00	
Purple Leaf Plum			
Cistena or Newport	3.00	3.50	4.00

FLOWERING SHRUBS—SPECIMEN QUALITY

	12-18"	18-24"	2-3'	3-4'
ALPINE CURRANT	\$1.75	\$2.25	\$3.00	
BARBERRY THUNBERGI ..	1.25	1.50	2.00	
Red Leaf	1.75	2.25	3.00	
Columnberry	1.75	2.25	3.00	
	15-18"	18-24"	2-3'	3-4'
BUCKTHORN	1.25	1.75	2.25	
BUFFALO BERRY	1.50	2.00	2.50	
BUSH CHERRIES, Hansen	2.00	2.50	3.00	
BLACKHAW	1.75	2.25	2.75	
BUTTERFLY BUSH (Buddleia)	1.75			
COTONEASTER		1.50	2.00	2.50
CURRANT Yellow Flowering		1.50	2.00	2.50
CRANBERRY High Bush	1.75	2.50	3.00	
DOGWOOD Red Twig		1.50	2.00	2.50
Varigated Leaf		2.00	2.50	3.00
Yellow Twig		1.50	2.00	2.50
ELDER American		1.00	1.50	2.00
Cut Leaf		1.50	2.00	2.50
Golden		2.00	2.50	3.00
Red European		1.50	2.00	2.50
EVONYMUS ALATUS— Dwarf		3.00	3.50	
FLOWERING ALMOND		2.00	2.50	3.00
Specify pink or white blossoms				
FORSYTHIA— Weeping (f. suspensa)		2.00	2.50	3.00
Fortune (c. s. fortunei)		2.00	2.50	3.00
Border (f. s. intermedia) ..		2.00	2.50	3.00
HONEYSUCKLE— Morrow (L. Morrowi)		2.00	2.50	3.00
White Belle (L. belle albida)		1.50	2.00	2.50
Tatarian Specify red, pink white blossoms		1.50	2.00	2.50
Zabeli		2.00	2.50	3.00
HYDRANGEA P. G. (H. 12-18"	18-24"	2-3'		
Particulata grandiflora) ..	1.75	2.50	3.00	
Hills of Snow (H. arbores- cens grandiflora)	1.75	2.50	3.00	
JAPANESE QUINCE (Cydonia Japonica)		2.00	2.50	3.00

FLOWERING SHRUBS — Con't.

	15-18"	18-24"	2-3'	3-4'
LILAC—Common		1.25	2.00	2.50
Specify white or purple blossoms				
Persian Purple	1.25	2.00	2.50	
Josica	2.00	2.50	3.00	
Rothomagensis	1.75	2.25	2.75	
Villosa (late)	2.25	2.75	3.25	
Grafted French	2.25	2.75	3.25	
Charles X	Marie Le Gray			
Ludwig Spaeth	Pres. Grevy			
Madam Lemoine	Chas. Joly			
MOCKORANGE (Philadelphus)				
(Commonly called Syringa)				
Sweet Mockorange				
(Coronarius)		1.75	2.25	2.75
Minn. Snowflake		2.75	3.25	4.25
Golden Mockorange	2.00	2.75	3.50	
Lemoine	1.50	2.00	2.50	
Virginal Mockorange	2.00	2.50	3.00	
NINEBARK Dwarf	1.25	1.75	2.50	
PURPLE LEAF PLUM				
(Cistena)	2.00	2.75	3.00	
RUSSIAN OLIVE		1.00	1.50	2.00
SIBERIAN PEA SHRUB—				
Caragana		1.00	1.50	2.00
SNOWBALL—Common	2.00	2.75	3.25	
Arrowood (Vib. dentatum)	1.50	2.00	2.50	
	12-18"	18-24"	2-3'	3-4'
SNOWBERRY—White	1.00	1.50	2.00	
Red (Coralberry)	1.00	1.50	2.00	
SPIREA—				
Anthony Waterer	1.50	2.25	3.00	
Billard	1.25	1.50	2.00	
Froebel	1.25	1.50	2.00	
Snow Garland	1.50	2.00	2.50	
Thunberg	1.50	2.00	2.50	
Ural False Spirea	1.50	2.00	2.50	
Van Houtte	1.00	1.25	1.50	
SUMAC—Cut Leaf		1.50	2.00	2.50
Smooth Leaf		1.50	2.00	2.50
SYRINGA (See Mockorange)				
TAMARIX		1.75	2.25	2.75
WEGELIA—Eva Rathke	1.75	2.50	3.00	
Rosea	1.50	2.00	2.50	
WAYFARING TREE—				
(Viburnum lantana)	2.25	2.75	3.25	

HEDGES

(F) denotes flowering; (S) Snowtrap and shelterbelt
 Price of 25-Bundle, $\frac{1}{2}$ of 50 Price

		24 or less each	50 bundle	100 bundle
BARBERRY—(S)				
Green Japanese	12-15"	\$.60	\$27.50	\$50.00
(Transplants)	15-18"	.85	38.50	70.00
	18-24"	1.20	55.00	100.00
Red Japanese	12-15"	1.50	70.00	125.00
(Transplants)	15-18"	1.75	82.50	150.00
BUCKTHORN (S)				
	12-18"	.35	16.50	30.00
	18-24"	.45	22.00	40.00
	2-3'	.55	27.50	50.00
BUFFALO BERRY				
(S)	2-3'	.45	22.00	40.00
	3-4'	.55	27.50	50.00
CARAGANA				
Arborescens (S)	12-18"	.20	8.50	15.00
	18-24"	.25	11.00	20.00
	2-3'	.30	13.50	25.00
	3-4'	.35	16.50	30.00
CURRENT—Alpine				
	12-15"	.95	45.00	85.00
	15-18"	1.20	55.00	100.00
	18-24"	1.60	75.00	125.00
COTONEASTER (S)				
	12-18"	.90	42.00	75.00
	18-24"	1.20	55.00	100.00
DOGWOOD (S) (F)—				
Red Twig	18-24"	.85	38.50	70.00
Yellow Twig	18-24"	.85	38.50	70.00
HEDGEWOOD				
Chinese (S)	12-18"	.20	8.50	15.00
	18-24"	.25	11.00	20.00
HONEY LOCUST				
(S)	12-18"	.20	8.50	15.00
	18-24"	.25	11.00	20.00
	2-3'	.30	13.50	25.00
HONEYSUCKLE				
Tatarian (S) (F)	12-18"	.50	22.50	40.00
	18-24"	.65	30.00	55.00
LILAC				
Common (S) (F)	18-24"	1.20	55.00	100.00
	2-3'	1.35	65.00	120.00
Persian (S) (F)	18-24"	1.20	55.00	100.00
	2-3'	1.35	65.00	120.00
MOCKORANGE (F)				
	18-24"	1.20	55.00	100.00
	2-3'	1.35	65.00	120.00
PRIVET—				
Amur River North	18-24"	.60	27.50	50.00
(Not for N. Minn.)	2-3'	.75	35.00	65.00
ROSE, Hansa				
(Red) (F)	12-18"	1.20	55.00	100.00
	18-24"	1.35	65.00	120.00

Tell your customer how to plant

HEDGES — Con't.

Rose,		24 or less each	50 bundle	100 bundle
Hugonis (Yellow)	12-18"	1.20	55.00	100.00
Father Hugo (F)	18-24"	1.35	65.00	120.00
Multiflora (S)	12-18"	.25	8.50	15.00
	18-24"	.30	10.00	18.00
RUSSIAN-	12-18"	.15	7.00	12.50
MULBERRY (S)	18-24"	.20	8.50	15.00
RUSSIAN OLIVE	12-18"	.20	8.50	15.00
	18-24"	.25	11.00	20.00
	2-3'	.35	16.00	28.00
SNOWBERRY—				
White or Red (F)	18-24"	1.00	44.00	80.00
SPIREA	18-24"	.60	27.50	50.00
VAN HOUTTE (F)		.70	32.50	60.00
TRUE HEDGE				
COLUMNBERRY	15-18"	1.50	75.00	145.00

ROSES

Each	3	6	12
\$2.60	\$7.50	\$13.50	\$25.00

Color of Blossoms

(C) denotes crimson; (P) Pink; (R) Red;
(W) White; (Y) Yellow

Hybrid Perpetual Roses—

Frau Karl Druschke (W)
General Jacqueminot (R)
Grus En Tiplitz (R)
Harrison Yellow (Y)
Paul Heyron (P)
Red Radiance (R)

Hybrid Hardy Rugosa Roses

Do not require winter
protection. Ideal for N.
Minn. and N. Dakota.
Amelia Gravereaux (R)
Belle Poitevine (R)
Conrad F. Meyer (P)
Hansa (R)
Hugonis (Y)
Sir Thomas Lipton (W)
F. J. Grootendorst (R)

Floribunda Roses—

Everblooming, Masses of Huge Blossoms. Low Bush.
Ideal for Borders. Specify—Red, Pink, White or Yellow.

Dwarf Roses—

Baby Rambler. Specify—Red, Pink or White.

CLIMBING ROSES—(See Page 10)

MULTIFLORA ROSE—See Hedges, this page.

ORNAMENTAL VINES

(T) clings to wood or wire trellis, (M) clings to masonry,

	1	3	6
BITTERSWEET (T)	\$1.50	\$3.75	\$6.00
CLEMATIS (T)			
Jackmani (Purple)	3.00	8.00	15.00
Madame Ed Andre (Red)	3.00	8.00	15.00
Henryi (White)	3.00	8.00	15.00
GRAPE—Moon Beam (T)	1.00	2.25	4.50
HONEYSUCKLE (T)			
Hall's Japan	1.50	3.75	6.00
Gold Flame	2.50	5.75	11.25
Scarlet Trumpet	1.50	3.75	6.00
AMPELOPSIS—			
Boston Ivy (Vetchi)	2.00	5.50	10.00
Engelmani Ivy (M)	1.50	3.75	6.00
American Ivy, Woodbine, Virginia Creeper (T)	1.50	3.75	6.00
TRUMPET CREEPER—			
(Bignonia Radicans)	1.50	3.75	6.00
CLIMBING ROSES (T)	2.60	7.50	13.50
Blaze Rose—Patented	Crimson Rambler, Red		
Paul's Scarlet Climber	Dorothy Perkins, White		
Baltimore Belle, White	Dorothy Perkins, Red		
Climbing American	Dorothy Perkins, Pink		
Beauty, Red			

PERENNIAL FLOWERS

PEONIES, #1 quality	1 to 5	6 to 11	12 or more
	each	each	dozen
Divisions	\$1.50	\$1.40	\$15.00
Clumps	2.50	2.35	26.00
Specify: Pink, White, Red			
HARDY CHRYSANTHEMUMS—			
#1 quality	1.00	.90	10.00
Bronze, Maroon, Pink, Red, White, Yellow.			
Low Growing Cushion for Borders.			
Specify "Cushion" and Color.			
Taller Growing for backgrounds.			
Specify "Tall" and Color.			
	1.00	.90	10.00
Special—Our assortment of 12 tall and 12 cushion			
assorted colors—24 plants for			
			\$18.95

PHLOX—Sold by color only. #1

quality. Specify Lavender, Pink,

Red, White or Salmon 1.00 .90 10.00

BLEEDING HEART, #1 quality 2.00 1.80 20.00

Iris

Regal Lily

Tiger Lily

Columbine

Delphinium

Annuals

These items are not available, do not sell them. Sell only items listed in this book.

ROSS ROOT FEEDERS

Root Feeder, Postage included\$4.25

Starter Cartridge, 10-57-17 Box of 12 1.00

Neutral Cartridge 8-16-8 Box of 12 1.00

Acid Cartridge 10-20-20 Box of 12 1.00

ORNAMENTAL AND SHADE TREES

WEeping TREES—

	5-6'	6-8'	8-10'
Cut Leaf Birch (White Bark)	\$7.00	\$8.50	\$12.00

Niobe Willow,

(Golden Yellow Bark) Hardy	3.50	4.50	6.00
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Wisconsin Willow (Green Bark)	4.00	5.00	7.00
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NUT TREES—

	4-5'	5-6'	6-8'
Walnut, Thomas	\$4.00	\$5.00	\$7.50

Butternut	5.00	8.00	
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EXTRA LARGE SHADE TREES

ELM , American	1 3/4"-2" cal.	\$15.00	2-2 1/2" cal.	\$20.00
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MAPLE , Hard, Rock or Sugar	1 3/4"-2" cal.	17.00		
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MAPLE , Norway	1 3/4"-2" cal.	17.00		
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POPLAR , Lombardy	1 3/4"-2" cal.	5.50		
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It's not a home until it's planted.

SHADE TREES—	5-6'	6-8'	8-10'	10-12'
(S) denotes Street (L) Lawn planting				
American Linden,				
Basswood (S-L)	\$5.00	\$7.50	\$11.00	
Ash, Green (S-L)	4.00	5.50	7.50	
Birch, White, Canoe, Paper (S-L)				
	5.00	6.50	8.50	
Box Elder (S-L)	3.00	4.00	5.50	
Buckeye (Horse Chestnut) (L)				
	7.50	10.00		
Catalpa, Speciosa (L)	5.00	6.50	8.50	
Elm, American (S-L)	3.00	4.50	6.50	8.00
Elm, Lake City Budded (S-L)				
	5.00	7.00	8.50	10.00
Elm, Mpls. Budded (S-L)				
	5.00	7.00	8.50	10.00
Elm, Moline Budded (S-L)				
	5.00	7.00	8.50	10.00
Elm, Chinese (S-L)	3.00	4.00	5.50	7.00
Hackberry (S-L)	5.00	7.00	8.50	10.00
Locust, Black (L)		3.50	5.00	
Locust, Honey-Thornless (L)				
	5.00	8.00	9.50	
Maple, Hard, Rock or Sugar (S-L)				
		8.00	10.00	12.50
Maple, Norway (S-L)	5.00	8.00	10.00	12.50
Maple, Schwedler, Branched (L)		9.00	12.00	
Maple, Schwedler, Whips (L)				
	5.50	7.00	10.00	
Maple, Crimson King (L)		Sold out	1952 season	
Maple, Soft or Silver (S-L)				
	3.00	4.50	6.00	8.00
Mountain Ash, Am. Low (L)				
	5.00	7.00	8.50	
Mountain Ash, European-Tall (L)				
	5.00	7.00	8.50	
Oak, Pin (S)	10.00	12.50	17.00	
Poplar, Bolleana (S-L)	3.00	4.50	6.50	
Poplar, Cottonwood (S-L)				
	2.00	3.00	4.00	
Poplar, Lombardy (S-L)	1.25	2.25	3.00	4.00
Poplar, Carolina (Norway) (S-L)				
	2.00	3.00	4.00	
Poplar, Silver Leaf (S-L)				
	4.00	5.00	7.50	
Willow, Golden (L)	3.50	3.75	5.00	

Windbreaks pay off — they don't cost.

HARDY FOREST TREE SEEDLINGS

For WINDBREAKS and SHELTER BELTS

(Also see Hedges Page 8 for Snow Catch Stock)
Bundled in 25 - 50 - 100. Bundles Not Broken.

PRICES PER 100

	12-18"	18-24"	2-3'	3-4'	4-5'
ASH, Green	\$10.00	\$12.50	\$16.00	\$22.00	\$32.00
BOX ELDER					
ELM, Amer.					
ELM, Chinese					
MAPLE, Soft	12.50	15.00	20.00	25.00	
CARAGANA					
COTTONWOOD, Nursery Grown					
LOCUST, BLACK	10.00	12.50	16.00	22.00	
LOCUST, HONEY	10.00	12.50	16.00	22.00	
MULBERRY, RUSSIAN	10.00	12.50	16.00		
PLUM	12.50	15.00	20.00		
POPLAR, Carolina (Norway)			16.00	20.00	25.00
POPLAR, Lombardy				40.00	55.00
RUSSIAN OLIVE	15.00	20.00	25.00		
WILLOW, Giant White	12.50	15.00	20.00	25.00	
WILLOW, Golden	12.50	15.00	20.00	25.00	
WILLOW, Laurel Leaf	14.00	17.00	22.00	27.00	

EVERGREEN SEEDLINGS

BARE ROOT, Shipped in Moss

	25	50	100
Black Hill Spruce only. 6-9"			
Once transplanted	\$15.00	\$25.00	\$40.00

POT GROWN, Shipped with own ball of earth.

Twice Transplanted. Highly recommended

Black Hill Spruce, Ponderosa Pine, Virginiana Juniper

	6-8"			8-10"		
	1-24	25-49	50 up	1-24	25-49	50 up
Each	\$1.10	\$1.00	\$.90	\$1.35	\$1.25	\$1.15
Colorado Spruce						
Each	\$1.40	\$1.30	\$1.10	\$1.65	\$1.50	\$1.40

FANCY ORNAMENTAL EVERGREENS

Specimen Evergreens are all balled and burlapped in their own earth, low growing varieties measured by width, upright varieties measured by height.

Low Growing (Width)	15-18"	18-24"	24-30"
Mugho Dwarf Pine	\$9.00	\$11.00	\$13.50
Andorra Juniper (Creeping)	9.00	11.00	13.50
Pfitzer Juniper (Prostrate)	9.00	11.00	13.50
Savin Juniper (Semi-Prostrate)	9.00	11.00	13.50
Taxus (Jap. Yew) Spreading	20.00	24.00	28.00
Globe Arbor Vitea (Siberian)	9.00	11.00	13.50

Upright Growing (Height)

BLACK HILL SPRUCE

18-24"	24-30	30-36"	36-42"	42-48"	4-5'
\$ 8.00	\$10.00	\$12.50	\$15.00	\$19.00	\$25.00

COLORADO BLUE SPRUCE

Blue Shade

12.00	15.00	19.00	24.00	30.00	40.00
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Semi-Blue Shade

10.00	12.00	16.00	20.00	25.00	35.00
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Green Shade

9.00	11.00	14.00	17.50	22.00	30.00
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WHITE SPRUCE (Superior to Norway)

7.00	9.00	11.50	14.00	18.00	24.00
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DUNDEE JUNIPER

12.00	15.00	18.00	22.00
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JUNIPER SCOPULORUM, (Silver), (Glauc)

8.00	10.00	12.50	15.00
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JUNIPER VIRGINIA

8.00	10.00	12.50	15.00
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AMERICAN ARBOR VITEA, Sheared

7.00	9.00	11.50	14.00	18.00	24.00
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PYRAMIDAL ARBOR VITEA

8.00	10.00	12.50	16.00
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WHITE PINE

8.00	10.00
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AUSTRIAN PINE

8.00	10.00
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PONDEROSA PINE

8.00	10.00
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Not available—Scotch Pine, Concolor Fir and Norway Spruce. Sell White Spruce instead of Norway.

Important Information

CASHMAN NURSERY PRODUCTS

1. Trees and plants that are perfect do not happen by chance. They result from painstaking, intelligent methods and persistent work, all of which takes money to bring about, particularly in the North where growth is not as rapid as in the South. To provide stock to withstand severe climatic conditions, it must be grown in the northern regions. Any tree or plant not adapted to our climate is very dear at any price, so don't be misled by cheap appealing catalog prices offering stock grown in tender climates.

2. A tree is no hardier than its root system. A tree may be a perfectly hardy variety, but unless it is grafted and grown on a hardy root stock, it will not prove satisfactory. CASHMAN TREES are grown on hardy Northern roots, and are much hardier than Southern grown understocks.

3. All hardy nursery stock is extremely scarce. The Cashman Nurseries' reputation for delivering high quality assures every salesman that his orders will be filled with the best in the sizes and varieties he sells. Our prices are in accord with the high quality of our guaranteed stock. Inferior grades of stock may be bought for less, but the successful salesman never experiences any difficulty in convincing his customers that cheap nursery stock is dear at any price.

VARIETIES & GRADES

4. Our price list includes the largest assortment of the best, strong growing varieties that are sure to give satisfaction. Do not sell varieties not in the list; we reserve the right to cut out of order items that are not listed. Be sure to write in sizes on orders, otherwise the order may be filled with smaller sizes.

5. Sizes listed in Price List are height above roots when shipped. The size listed after each variety is that considered proper for stock suitable for transplanting. The sizes vary according to the habit of growth of the shrub, as some are dwarf and others are medium or large in habit of growth.

6. The Grades offered represent all trees measuring not less than the smallest number listed and up to, **but not including the largest number.** For example, 18-24 inch evergreens include all measuring 18 inches and up to 24 inches, but a two foot item is included in the 24-30 inch grade. Six to eight foot sizes in Shade trees are the best to transplant.

7. Items not sold by size are all No. 1 quality or better. All sizes and grading conforms to the Standards of the American Association of Nurserymen.

8. Our salesmen should remember that they represent the largest, northern, hardy nursery concern in America, annually serving 30,000 customers, who have learned that it pays to buy trees from a reliable grower who refuses to offer cheap or inferior stock to its customers. Inferior grades of stock are sold to non-grower "nurseries", jobbers, and catalogue houses that attract their business by offering cheap prices. Usually the customer pays substantial express charges. Our truck delivery system assures delivery within 24 hours from storage to you.

Remember, you get no more than you pay for, and experience teaches that in nursery stock, the Best is the Cheapest. You will be proud to sell our quality of stock.

9. A good salesman never has to do any planting. He does not have time for it. When he plants, he only makes wages; when he sells, he has a nice income.

10. Salesmen are cautioned not to make replacements on stock that has not been properly taken care of, properly pruned when set and neither mulched nor cultivated. Trees planted and allowed to shift for themselves have less than a 50% chance to grow. Customers must be told that trees cannot be left to lay around before planting and must be planted and cared for very carefully the first two years. After that they will take care of themselves with ordinary care.

CARE OF NURSERY STOCK

11. A first class salesman always explains after the sale is made that the customer must come for his order on the first day of delivery; that the company cannot be responsible for any order not called for at that time.

12. Salesmen should advise every customer to soak his bundle in a tank of water or laundry tub so that the roots will be submerged for at least 24 hours, but not more than 40 hours before planting. (This does not apply to evergreens.) Then the stock will fill up with moisture and leaf out promptly. Also, to trim back the top, cutting off the majority of the limbs. Pruned trees start more readily and bear at least two years earlier than trees not pruned when set out. Pruning is important for all fruit and shade trees; Cut Leaf Birch, however, should not be pruned.

PREMIUMS FOR CASH PAYMENTS

13. We allow one shrub from our premium list to be given for each advance payment of \$10.00 up to \$25.00 on a single order, and two shrubs for each \$25.00 payment above that. Any additional gift of stock will be charged to the salesman at the list price less commission.

PREMIUM LIST

SPIREA, Van Houtte
SPIREA, Froebel
GRAPE VINES

HYDRANGEA, P. G.
Tatarian Honeysuckle,
Pink, Red or
White Blossoms

4-WAY *Cashman* WARRANTY

We warrant all Nursery Stock sold by us to be (1.) State and Federal Inspected. (2.) True to name and quality represented. (3.) To arrive in live condition at the proper planting season. (4.) To replace stock which does not grow for one-half original purchase price the following season provided the original purchaser promptly pays for it, immediately and properly plants and cares for it in accordance with our directions. Request for replacement must be made by September 1 following planting, remittance and copy of original order must accompany replacement request. Liability in no event exceeds original purchase price.

CASHMAN NURSERIES, INC.

